

Brief Corporate Profile
Materializing Opportunities



 GIOVANNI  RMU

General Trading Co

Message from our CEO

The global economy and society is facing a major turning point that will change the way we all do business. Giovanni Group aims to be at the forefront of providing services and new technologies that are vital to meeting the needs of businesses now and in the future. As key players in agriculture, oil derivatives, construction, and general industry, we provide our team and customers with the best services and technology to rapidly respond to new and emerging challenges.

All industries will have to shift to more sustainable technologies, which will require cross-industry collaboration and investment to forward modern business and societal goals. We are committed to helping our clients and society address sustainability issues by supporting them through the capital markets. Working all together and sharing the same corporate, environmental and community values is a major driving force that positions us to contribute to resolving social issues while creating value over the long term.

After a successful experience in the Kuwait market, Giovanni Ermu Group expanded our brand with commercial broker services operating in UAE, France and Lebanon. The Giovanni Ermu group of companies now includes Giovanni Ermu General Trading Kuwait, Giovanni Ermu international Trade, and Beirut International Movers And Decobat Paris. As Giovanni Ermu group continues to expand into new markets and products to complement our public markets businesses, we also continue to extend and improve our businesses, product delivery, and franchising services.

My vision as Group CEO is to leverage our core business to not only provide the best service to our customers, but also to help society address current environmental and social issues to create a sustainable economy and society.

Established almost 10 years ago in Kuwait, **Giovanni Ermu Group**, specialising in trade and retail, possesses:

- Excellent financial resources
- Effective operational platforms
- Talented human capital
- Excellent marketing communication
- Active and well managed sales organization
- Expanded suppliers' network
- Cost efficient centralized services

Our Mission is to become the region's premier provider of quality products and services.

We are off to a great start as our assessment of the prevailing opportunity is based on:

- Extensive knowledge of the market
- Solid relationships with major market players
- Promising product turnover based on our initial market analysis
- Initial orders in the pipeline once the products become available
- Expert knowledge of competition
- Differentiated services from larger more established companies as an agile company that can adapt to each customers' needs
- Vested interest in our partner's' success
- Expert support throughout the sales lifecycle



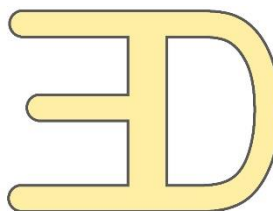
ARDELL®



TERMIX®



CALA®
BEAUTY CARE PRODUCTS



NOVELL®





Agriculture Products and Livestock



Giovanni Ermu International Trade FZLLC

is a business partner with the ideal Brazilian group BMZ Global.

And in this process had the engagement of people with different cultures and experiences, joined with the vision of the four countries Lebanon, Brazil, Kuwait, Tunisia and USA.

The objective of our organization is to cooperate with the creation of value of the Brazilian productive chain and to offer solutions of high performance in the market of international trade with responsibility and transparency.



The Sustainable Development Goals (SDGs), also known as Global Goals, are a set of 17 integrated and interrelated goals to end poverty, protect the planet and ensure that humanity enjoys peace and prosperity by 2030.

By respecting and reporting on the SDGs in our communicating to stakeholders, we commit ourselves to contributing to the Global Goals; claiming accountability and responsibility to take the necessary actions and measuring progress over time.





REFINED CANE SUGAR Type ICUMSA-45

Polarization 99.80 Degrees min

Ash Content 0.04 max

Solubility 100% Dry and free flowing

Color Sparkling White. maximum 45 Icumsa RBU
attenuation index units

Radiation Within internationally accepted limits

Granulation Fine to medium

Moisture 0.4% max

Magnetic Particle 4Mp/k SO₂: 70 Mg/k

Ash by Electrical Conductivity 0.04% max [on dry weight
basis]

Sulphur Dioxide 20 mg/kg min

Sediments None

Smell Free of any smell

Reducing Sugar 0.05% max by weight

HPN Staph Aureus Nil

Max As 1 P.P.M.

Max Ps 2 P.P.M.

Max Cu 3 P.P.M.

Substance Solid Crystal



Origin: Brazil

Color: White or Brown

Logistics: 50 kg bag polythene bag

RICE

Type: IR64, long grain rice, parboiled rice, basmati rice gold or white, Jasmin rice

Origin: Brazil/India/ Sri Lanka

Color: white or gold

Variety: EL PASO 144

Long grain white rice

Moisture: 14%

Yellow kernels: 1%

Chalky Kernels: 3%

Foreign matters: 0.5%

Immature Kernels: 0.5%

Damaged grains: 1%

Broken: 7%-25%

Red streaked kernels: 1%

Paddy: (grains/kg): 3 per kilo

Milling degree: Well milled.



YELLOW CORN GMO GRADE 2

Origin: Brazil GMO / USA & Mexico NON GMO

Suitable for Human consumption

Logistics: bulk/ 50 kg bag suitable for Ocean transportation

Moisture- 14 % max

Heat Damaged Kernels - 0,5% max

Total Damaged Kernels - 3,5% max

Protein - 9% min

Admixture -2,5% max

Aflatoxin Total -20% max

Hectoliters- 68 KC min

Weight of Bushel/Lbs - 54 min

Radiation - None

Poisonous Seeds - 2 seeds/100 kg



SOYBEANS GMO/ NON GMO GRADE 2

Origin: Brazil GMO / USA & Mexico NON GMO

Suitable for Human & animal consumption

Logistics: bulk/ 50 kg bag suitable for Ocean transportation

Type -Yellow Soybeans

Test weight - 54 lbs/BU Min

Protein -35%, max

Moisture - 13.5% max

Splits - 11% max

Heart damaged kernels - 0.5% max

Total damaged kernels - 3.0% max

Oil content -18.5% min

Foreign matters - 2% max

Soybeans other color - 2% max

Type - Non GMO Yellow Soybeans

Ask for more information and details



SOY MEAL

Origin: Brazil

Type: nutritional soybean meal for animal consumption

Logistics: bulk

Protein: 44% to 45 %

Moisture: 11% to 12% max

Oil/Total Fat: 1.00 % max

Crude Fiber: 6.00 % to 7.00% max

Sand/Silica: 2.00 % to 2.50% max

Urease activity: (by pH difference) 30 units on EEC Method



WHEAT Grade 2

Durum Wheat

Test Weight: 80 Lbs/Bushel min

Protein: 14.0% min

Moisture: 12.0% max

Wet Gluten: 27.0% max

Dry Gluten: 10% max

Purità: 99.0% max

Rate Of Metadtngage: 10.0% max

Ash On Dry Basis :1.70% max

Heat Damaged Kernels: 0.20% max

Shrunken & Broken Kernels: 2.00 % max

Broken Kernels : 3.00% max

Total Damaged Kernels : 0.30% max

Total Defects: 5.00% max

Total Other Classes: 2.00% max

Foreign Material: 0.20% max

Seeds Of Weeds: 0.10% max

Vitreous Amber Kernels: 90.0% min

Radiation: None

Ergot (If Any) : 0.1%

Dockage : 1.50% max

Water Absorption: 76.00%max

Falling Number: 300.00/Sec min

Color: Natural Specific

Red Hard Winter Wheat

Falling Numbers Of 300 Or Better

Protein: 11% min

Test Weight: 74 Lb/Bushel

Specific Weight: 78 Kg/Hl

1000 Kernel Weight: 30-32 Grams

Moisture Content: 13% max

Heat Damaged Kernels: 0.25% max

Damaged Kernels : 5 % max

Foreign Matter : 1 % max

Imperfect Grains : 3 % max

Dockage: 1-3% max

Wet Gluten: 27% min

Dry Gluten: 10% min

Water Absorption: 75 % min

Radiation : Normal

Origin: Brazil

Soft Milling Wheat

Test Weight: 78 Kg / Hl min

Humidity: 13% max

Protein Content: 11.5 13.0 Pct min

Wet Glutin : 27% min

Foreign Matter: 2% max

Falling Number: 280 M/Sec

Total Damaged : 3.5% max

Radiation : Normal

Relaxation: 9% max



BARLEY Grade 2

Origin: Brazil

Protein 10% Or 13.4% (2 Types)

Logistics: Bulk/ 50 Kg Bag Suitable For Ocean
Transportation

Moisture: 13 % max

Weight:min.63 Pct Kg/Hl

Crude Protein: 10 % min Up To 13.4%

Radiation: Normal

Grain Impurities: 3% max

Damaged Grains: 2% max

Crude Fat: 2% min

Foreign Matters: 1 % max

Crude Fiber: 8% min

Crop Year: Latest Crop



COFFEE

Origin: Brazil

ROBUSTA

Moisture: 13.0% max

Foreign matter: 0.5% max

Broken beans: 5.0% max

Black beans: 5.0% max

Screen 13: 90% min

ARABICA

Moisture: 13.0% max

Admixture: 1.0% max

Broken beans: 5.0% max

Black beans: 5.0% max

Screen 13: 90% min

SOLUBLE

Moisture: 13.5% max

Ash Content: 15% max

Caffeine Content: 2.8% min

Solubility in Boiling Water: 30s Moderate Stirring

Solubility in Cold Water: 3min Moderate Stirring



BLACK TEA

Type: Premium to medium quality

Logistics: 500gr, 1kg, 2 kg

Quantity: from 1 container and up
Black tea so-called because of its color, black tea is also known as red tea in some parts of the world. The color comes from the oxidization of the leaves, which are dried or withered. It is the most commonly consumed tea in the world. There are many different types of black tea with Earl Grey and Oolong among the most popular. It is thought to possess many health benefits including improved heart and gut health, and the lowering of 'bad' LDL cholesterol, blood pressure, and blood sugar level.

GREEN TEA

is made from fresh non-oxidized leaves, which gives it its pale green or golden color. Drinking green tea has many proven health benefits including the promotion of weight loss, blood sugar regulation, disease prevention, and exercise recovery. It can also help keep your skin and liver healthy, reduce blood fat levels, regulate blood pressure, and improve brain health. Green tea is most commonly made with loose-leaf tea or in tea bags and because it contains caffeine, it is a popular morning drink. It is also often taken as an aid to weight loss and for post-exercise recovery.



Origin: Sri Lanka

EDIBLE OIL

Canola oil, Crude and Refined Sunflower oil, Crude and Refined Corn oil & Soybean oil

Logistics: 1000 mt flexi tank / bottle of 1,5,10 liters

Origin:

Brazil Sunflower, Canola, Soybean and Corn oil

Turkey Only Sunflower



FERTILIZERS

Urea Granular N 46% Type B

Origin: Kazakhstan

Logistics: Bulk/ 50 Kg Bag Suitable For Ocean
Transportation

Quantity: From 12,500 Mt Vessel And Up

Quality Standard Gb2440-2001 Terms Tested

Nitrogen Content 46pct min

Biuret 1.0pct max

Moisture 0.5pct max

Particle Size (0.85- 2.80) 90 min



FERTILIZERS

Di Ammonium phosphate (DAP) & Urea 46

Origin: Morocco

PH: 7.5

Loose density: 0.90

Packed Density: 1.02

Physical State: Granule

Appearance: Light brown/ brown and black

Nitrogen: 18 % (N)

Phosphorus: 46 % (P2O5)



LIVESTOCK

Origin: Brazil/Uruguay

Cows species:

Zébu Brahman, Limousine

Hereford, Angus, Normand

Age 2-3 years

Weight 300 kg to 400 kg

Sheep species:

Leicester, Corriedale, Highlander

Age 2-3 years

Weight 70 kg to 90 kg



FROZEN MEAT & CHICKEN

Origin: Brazil

Type: Frozen bovine, lamb and sheep meat cuts and parts. Frozen whole chicken and chicken parts

Logistics: in containers frozen at minus 17 degree Celsius

Quantity: min 1 container and up

Halal certificated

All meat shipped by our companies has full traceability backed by the Ministry of Agriculture Beef Labelling Scheme.

We ship beef edible offal vacuum-packed chilled and frozen beef to further enhance the eating quality and flavor.



OIL DERIVATIVES

We, Giovanni Ermu International Trade FZ-LLC Official mandate and representative of 3 Refineries, hereby with full power and authority under Penalty of Perjury provided by Principals with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement DIRECTLY with end Buyers, for supply of the following commodities JPA1, JP54, D2, AGO, D6, EN590, 500PPM, D-50ppm, MAZUT, CRUDE OIL, GASOLINES, LNG, LPG, PETCOKE.UREA, DAP, ETHANOL , METHANOL .etc.. in accordance With the terms and procedures of the Refineries. On behalf of the Board of Directors and management of the Refineries, we appreciate your patronage and called on our buyers to study this procedure properly before providing your ICPO or LOI due to the involvement of the ICC.



USED AND NEW METAL

With a proven record of accomplishment in facilitating transactions, we bring a unique blend of expertise and personality to our work as an intermediary. Our unwavering commitment to professionalism, integrity, and client satisfaction has earned us a reputation for delivering exceptional results. Driven by a relentless pursuit of excellence, we thrive in the fast-paced environment of metals trading. Leveraging our deep understanding of market dynamics and extensive network, we excel at connecting buyers and sellers, negotiating favourable deals, and ensuring seamless operations throughout the transaction process. Our strong communication skills enable us to build trusted relationships with clients, understanding their unique needs and tailoring solutions to exceed expectations. We approach every interaction with a client-centric mind-set, placing their interests at the forefront of our decision-making.



Drawing on our team experience in sales, we bring a holistic perspective to metals trading. We are adept at identifying emerging market trends, mitigating risks, and capitalizing on opportunities to maximize profitability for all parties involved.

Furthermore, our attention to detail and expertise in supply chain management ensure that logistics and delivery are executed flawlessly, enabling timely and efficient transactions.

Outside of our professional endeavours, we are an avid learner, continuously expanding our team knowledge and staying up-to-date with the latest industry developments. This allows us to provide informed insights and strategic recommendations to clients, empowering them to make sound business decisions.

In summary, we are a results-driven intermediary in metals trading who combines a strong work ethic, extensive industry knowledge, and exceptional interpersonal skills to deliver unparalleled value. Collaborating with us means gaining a trusted partner dedicated to your success in the ever-evolving world of metals transactions. Let us connect and explore opportunities to work together.





BIM is a dynamic team of professionals with vast experience in global and local shipping led by Ms. Doris Ermu, Beirut, Lebanon. We are poised and ready to provide you with the best quality service in the following areas:

- Local and International Moving
- Freight Forwarding (Land, Air, Sea)
- Storage Facilities
- Custom Clearing
- Insurance
- Destination service
- Import and Export
- Custom Clearing



Our mission is to distinguish ourselves from the competition by providing you with solutions tailored to your individual needs that exceed your expectations. We pledge to be professional, timely, courteous, responsive, and above all, attentive to all details of your moving requirements.

BIM is a proud member of:

HHGFAA: House Hold Goods Forwarders Association of America

AMSA: American Moving & Storage Association

Globalink: a global network of agents

Freight Net: Freight Forwarding Network



United Arab Emirates, Ras Al Khaimah, Al Hamra Industrial Zone-FZ,
Al Shohada Road, Compass Building, CWEP0236 +971 543420863
Kuwait, Salmiya, Salem Al Mubarak St Amar Plaza, Tower A2, Floor 6
+965 55001040 +965 94405192

Decobat Paris Avenue Suffrene Buenis Ieres 1 Bis +33 755531276
Kazandjian Bldg. Camil Chamoun Str. Beirut, Lebanon. +961 3755867

tony@giovanniermu.com

toniermu@gmail.com